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We do not inherit the earth from our ancestors; we borrow it from our children.







### ENTREPRENEUR PROFILE

MR SHEIKH H M MUSTAFIZ
MANAGING DIRECTOR

Mr. Sheikh H M Mustafiz, Managing Director is the founder and dreamer of Cute Dress. He is a passionate change maker of Bangladesh ready-made garment (RMG) industries to top notch niche manufacturer instead of a bottom of the pyramid manufacturer. Back in 2003, he started his own business and established his connection in Nordic countries. Currently, Cute Dress is exporting to more than 40+ high end brands in Denmark, Sweden, Norway, Germany, Canada, USA, Japan, Australia, and few other countries. Cute Dress is mainly producing circular knitwear for high end and niche brands which has higher value and quality. Cute Dress can handle small orders in a very efficient way. The workforce are skilled and passionate in getting the tasks done with highest level of standard. It runs on the whirlpool of experienced management team.

Mr. Mustafiz has travelled to more than 30 countries in the world; learned & implemented many international norms and practices in the company. Through his leadership, the company has seen a sustainable economic growth and optimistic future of RMG industries in Bangladesh. Cute Dress is a state-of-the-art environment friendly factory and the innovative wide range of fabrics are the main strength of the company. The factory is a LEED (Leadership in Energy and Environment Design) Certified in Platinum category under US Green Building Council (USGBC) standard and became one of top 10 green factories in the world. The factory was rewarded with 'Step Up Award' for improving its 'productivity and CSR activities' from 'Dansk Mode og Textil' for the noteworthy performance. Cute Dress is the only company from Bangladesh who has showcased 'Package Solution for Sustainable Knitwear' in Copenhagen Fashion Summit in May 2019. Cute Dress also received "2021 Impact Excellence Award" from Hey Social Good, an initiative from USA to recognize companies who practice sustainability in their core business philosophy.

Mr Mustafiz is a M.A. in English. He was awarded with 'Professional Fellowship' as young entrepreneur from US Department of State in 2012. In 2015, he ran an online apparel selling platform pilot project called 'Brand for Humanity' to improve the living standard of the garment workers in Bangladesh. He was awarded with 'Telly Award' and 'W3 Award' from USA for the thoughtful content of the video. In 2015, he was also praised by Embassy of Nepal in Bangladesh for his generous contribution to the earthquake victim in Kathmandu.

As an industry leader he participated in an International Workshop on 'Workforce Skills Development for Industry 4.0' organized by Singapore Polytechnic International collaboration with Temasek Foundation and a2i of Bangladesh government. He is also member of National Steering Committee of Generation Unlimited, a project by UNICEF for youth future skills and employability.

Mr. Mustafiz was elected as the Director of Bangladesh Knitwear Manufacturer and Exporter Association (BKMEA) for 2017-2019 session. For his contribution to national economy, he was awarded as CIP (Commercial Important Person) by the Government of People's Republic of Bangladesh. He is recognized as best standing committee chairman in BGMEA standing committee on RSC-Environment for 2019-2021. He is a proud father of two sons and he himself is son of a government stipend awarded Freedom Fighter.



# BASIC INFO AND INFRASTRUCTURE

INSIDE FACTS AND FIGURES

Head Office : L-8 Arifabad Housing Society

Pallabi, Rupnagar, Dhaka 1216

Bangladesh

Factory Address : Bathuli, Shaha Belisshor

Dhamrai, Dhaka 1800

Bangladesh

Phone numbers : +880 2 58052109

Contact Person : Mr. Sheikh H M Mustafiz

Managing Director Cell +880 1713 018790 mustafiz@cutedress.net

Website : www.cutedress.net

Total Land : 200+ decimal

Open Space : 40%

Floor Space : 80000 sft (total 3 floors)

Safety system : Automatic fire detection and hydrant Security system : Public Addressing and full CCTV coverage

Utility and power : - 6000 sft utility building

- 3 Generators: 460 kVa, 200 kVa, 30 kVa

Own sub-station250 kg boilerAir compressor

- Air compresso

Waste recycling : Waste recycling storage: 4 rooms Current manpower : 550+ (Women 57: Men 43)

Current manpower : 550+ (Women 57: Men 43)
Day care : - Full time Nannies

- Facilities with breast-feeding, child nutrition

and indoor-outdoor playground

Medical care : - Full time Doctor and Nurse

- Collaboration with Gonoshasthay Kendra

- Facilities with minor operation theatre

Knitting : Total 10 nos.

Dyeing : We don't have own dyeing facilities. We sub-contract

dyeing from reputed Oeko-tex & GOTS certified dyeing

mills.

Printing : We have digital printing and screen printing unit

Embroidery : Embroidery unit with plain stich, sequins, cord, terry etc.

 $\hbox{Laboratory} \qquad \hbox{:} \ \mbox{We have our own laboratory for basic wash tests, GSM}$ 

test, composition test etc.

CAD system : We have CAD system with plotters

Cutting : We have large cutting tables with fabric spreader

Sewing : We have all kinds of sewing machine needed for knitwear

production incl. light woven

Finishing : We have full furnished finishing section along with spot

removing section, tumble dryer, thread sucker etc.

Packing : We have separate packing section along with needle

detector, pick-pack service, security controlled shipping

process etc.

Transportation: We have own transportation for all sorts of procurement

purpose

Certification : - Oeko-tex; GOTS; OCS; GRS; RWS,; LEED; BCI, US Cotton;

audited by BSCI and ACCORD/RSC.

- In process of Higg Index; Fair Wear; WRAP & C-TPAT etc.



### BUSINESS MODEL

Sustainable Apparel Manufacturing for Responsible and Ethical Fashion Brands aligned with UN SDGs and Bangladesh NPIs.

#### **ALIGN WITH UN SDGs**

All our actions and activities are aligned with UN SDGs

#### **ALIGN NATIONAL NPIS**

Bangladesh government National Priority Indicators are our core target

#### FINANCIAL GROWTH

Healthy financial growth is our key factor for existence. Our core business principles are productivity, innovation and open for changes.



#### **PLANET**

Energy efficiency Water efficiency CO<sub>2</sub> emission reduction Waste Recycling

#### **PEOPLE**

Social compliance Health & Safety Best CSR Practices

#### **PRODUCT**

Traceable conventional raw materials GOTS/OCS/GRS/RWS certified products Innovative fabrics Eco-friendly digital printing Eco-friendly accessories

### SUSTAINABILITY PILLARS

OUR PHILOSOPHY, MISION AND VISION



#### SOCIAL JUSTICE

- Fair compensation
- Non-discrimination
- Ensure human rights
- Good working condition
- Financial inclusion through fintech
- Inclusive jobs •

#### **GOOD GOVERNANCE**

- Establish corporate governance
- Corruption-free operation
- Digitalization
- Business continuity plan















- Energy efficiency
- Renewable energy
- Water resilience
- Water recycled and ZLD
- Reduction of GHG emissions



#### **ECONOMIC RESILIENCE**

- Cost optimization
- Efficient production management
- Waste control
- Investment on technology





#### **CIRCULARITY**

- Resource optimization
- Recycling pre and post-consumer waste
- Regenerate resources
- Design out waste

#### **INNOVATION**

- New fabric development
- Product development
- Product diversification
- Value added products





### SUSTAINABILITY ROADMAP OUR DREAM TIMELINE OF MILESTONES 2022 Investment on automation and restructure on efficiency 2027 2025 Efficient production management Smart factory 4.0 2023 뢺 Optimized production with best full capacity r film 2029 Fully sustainable manufacturing 2024 Compatibility of high-end products through diversification 2030 1 Only export to sustainable premium brands

### TRANSPARENCY IN OPERATION

WE WANT TO SET BENCHMARK AND MILESTONES

We are committed to publish our sustainability report every year. Our first report published in 2019 and publishing every year onward.





With proper arrangement we are open to everybody to visit our facilities and we are delighted to share our knowledge and experience

We are wholehearted to comply national or international code of conduct.





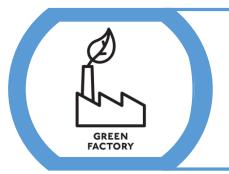
We are ready to collaborate with any international and national agencies for sectoral and individual improvement.

### CERTIFICATION AND TRACEABILITY

CONFIDENCE AND TRUST ON YOUR PRODUCT

**SUSTAINABLE** 

**RAW MATERIALS** 































### CONTRIBUTION TO BLUE PLANET

ONE OF THE WORLD'S TOP 10 LEED (PLATINUM) CERTIFIED GREEN FACTORY



#### **ENERGY EFFICIENCY**

- Energy saving LED lights
- Energy saving servo motors
- High efficient VRF system and lift
- Energy monitoring system with separate energy meter
- Low-e glass to reduce heat and noise
- Solar panel producing more than 20% of total energy



#### WATER EFFICIENCY

- Low-flow water fixtures
- Waste water recycling system to reuse in toilet flush, gardening etc.



#### CO<sub>2</sub> EMISSIONS

- Indoor gardening
- Bicycle parking
- Carpool preferred parking
- Huge amount of fresh air circulation to maintain CO<sub>2</sub>
- Enough daylight for whole building



#### **WASTE MANAGEMENT**

- Segregation of waste materials like fabric, paper, plastic etc.
- Selling the waste to recycler
- No landfill





## Environmental Impacts 2021

75,408 kW energy produced from solar

2,425,760 liters of water recycled

Waste sent for recycling

2,155 kg of plastic waste

138,950 kg of cutting room waste clothes

24,544 kg of waste paper





#### A-rated working condition

- Salary and overtime on time
- Two festival bonuses
- Maternity benefits
- Leave of absence
- Yearly salary increment
- Medical care & Child care
- Canteen facilities
- Pure drinking water
- Committee for collective bargain
- Safety committee & Welfare committee
- No excessive work & forced labor
- No Discrimination

# CSR MCDEON & ND TEXTILE

- Free transportation
- Free medicine and sanitary napkin
- Health insurance
- COVID-19 protocol
- Paternity leave
- Attendance bonus
- Skill training and soft skill training
- Yearly medical check-up
- Tobacco-free premises
- Wheelchair accessible premises
- Ergonomical furniture
- Nutrition program
- Fair price shop
- Family planning corner
- Employment of physically challenged people and senior citizen





- Building safety
- Electrical safety
- Fire safety
- Occupation Health & Safety
- Risk Management
- Safety Training

### MANUFACTURING EXPERIENCE

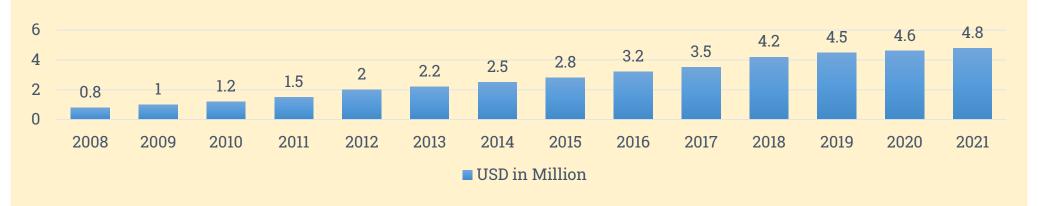
WHAT WE PRODUCE FOR WHOM



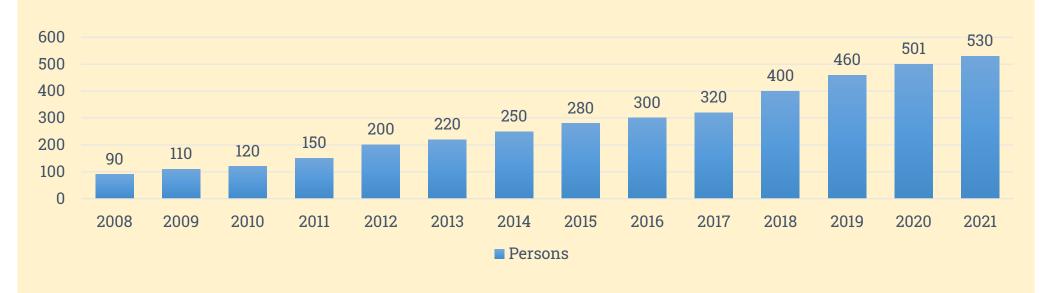
### ECONOMIC PERFORMANCE

OUR GROWTH INDICATORS

#### REVENUE TREND FOR LAST 14 YEARS



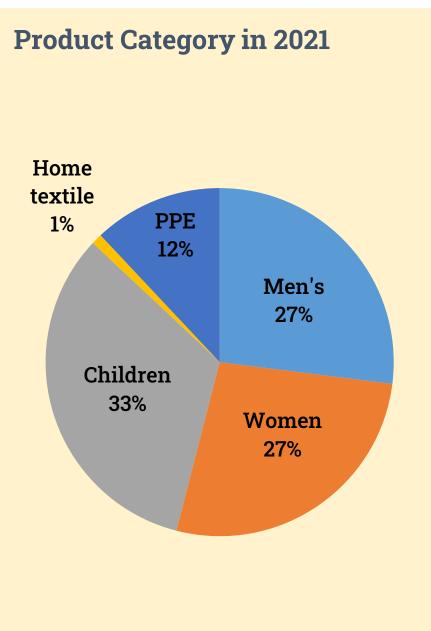
#### **EMPLOYMENT GENERATION FOR LAST 14 YEARS**



### MARKET SHARE

OUR GROWTH INDICATORS





### INNOVATION OF FABRICS

MORE THAN 800+ TYPES OF FABRICS IN OUR LIBRARY



#### **SUSTAINABLE**

- GOTS certified
- OCS certified
- GRS certified
- BCI certified
- ECOVERA certified
- Woolmark certified



**SYNTHETIC** 

- Jersey
- Rib
- Interlock
- Pique
- Pattern
- Stripe
- Jacquard
- Polar fleece



#### **INTERLOCK**

- Interlock from 130 gsm to 300 gsm
- Drop needle interlock
- Jacquard



#### **PIQUE**

- Pique from 140 gsm to 350 gsm
- Single Lacoste
- Double Lacoste
- Drop needle
- Jacquard



#### **JERSEY**

- Single Jersey from 90 gsm to 400 gsm
- Bubble jersey
- Pattern jersey
- Mesh jersey
- Crepe jersey
- Twill jersey
- Feeder stripe
- Auto stripe





#### 12 **GG**

**RIB** 

1x1 Rih

2x1 Rib

2x2 Rib

Flat back

Waffle

Pointelle Rib

Feeder stripe

Auto stripe

Jacquard

Double face

Drop needle Rib

- Plain Jersey
- Pattern jersey
- CutNSew Sweater



#### **TERRY**

- French terry from 140 gsm to 500 gsm
- Fleece from 160 gsm to 550 gsm
- Velour
- Both side brush fleece
- Jacquard



## $\otimes \otimes$

#### **VALUE ADDITION**

- Spandex
- Enzyme washed
- Silicon washed
- Pre-shrunk
- Peach/Sueded
- Vintage
- Space dyed
- Anti-bacterial
- UV protected
- Water repellent
- Insect repellent
- Soil repellent
- Dischargeable
- Hydro-flex
- Allover printed
- Digital AOP
- Allover embroidery

### VALUE ADDITION ON GARMENT

ATTRACT YOUR END CUSTOMER

## PLACEMENT PRINT

- Digital
- Pigment
- Plastisol
- High density
- Puff
- Foil
- Flock
- Glitter
- Metallic
- Cracked
- Sublimation
- Transfer
- Spray
- Discharge
- Burn-out
- Sublimation
- Aroma
- Sunlight

#### **EMBROIDERY**

- Flat stitch
- 2D
- **–** 3D
- Chenille
- Sequins
- Patchwork
- Cotton thread
- Emb with print
- Cut hole
- Felt
- Cording

## ALLOVER PRINT

- Pigment
- Rubber
- Reactive
- Digital
- Discharge
- Puff
- Burn-out
- Glitter
- Metallic

#### WASHING/ PIECE DYED

- Washed look
- Pigment dyed
- Enzyme wash
- Uneven wash
- Destroy wash
- Crinkle wash
- Tie-dye
- Dip-dye

#### HAND WORKS

- Hand embroidery
- Hand stich
- Sequins
- Beading works
- Stone works
- Hotfix

### OUR STRENGTH IS NATURAL FIBER

REDUCE PLASTIC CONSUMPTION

#### **COTTON & BLENDS**

- Organic cotton
- **BCI** Cotton
- Pima cotton
- African cotton
- USA cotton
- Regular cotton
- Cotton melange
- Cotton blend with spandex
- Cotton blend with polyester
- Cotton blend with viscose
- Cotton blend with modal
- Cotton blend with tencel
- Cotton blend with bamboo
- Cotton blend with wool
- Cotton blend with linen
- Cotton blend with hemp
- Cotton blend with inject polyester
- Cotton blend with cloud polyester
- Cotton blend with neps
- Cotton blend with recycled poly
- Open end cotton yarn







And many more ...



#### **SUSTAINABLE FIBERS**



#### 'organic'

- 100% Organic Cotton (GOTS)
- Upto 95% Organic Cotton blend with elastane / recycled polyester / viscose / modal / tencel / bamboo / linen / hemp / wool / kapok / silk

#### 'made with organic'

Upto 70% Organic Cotton blend with elastane / recycled polyester / viscose / modal / tencel / bamboo / linen / hemp / wool/kapok/silk





- 100% Organic Cotton (OCS)
- Upto 5% Organic cotton blend with elastane / recycled polyester / viscose / modal / tencel / bamboo / linen / hemp / wool/kapok/silk



- Recycled cotton blend with organic cotton / recycled polyester / recycled wool /
- Recycled polyester blend with elastane / cotton/viscose/modal/tencel/bamboo/ linen / hemp / wool / kapok / silk
- Recycle wool and blend with recycle fiber



#### TRACEABLE MAN-MADE CELLULOSIC FIBER

- Lenzing ECOVERO, TENCEL etc.
- FSC/PEFC certified viscose







**EXCLUSIVE FIBERS** 

Merino wool and melange

Vegan wool blend with cotton

Cupro and blend with spandex

Lyocel and blend with cotton

Lyocel and blend with linen

Linen and blend with cotton

Linen and blend with viscose

Hemp and blend with cotton

Wool blend with bamboo

Wool blend with cotton

Wool blend with silk

Viscose and melange Modal and melange

Tencel and melange

Bamboo and melange



### SUSTAINABLE AND RESPONSIBLE CHOICE

YOUR PATHWAY TOWARDS SUSTAINABILITY

| Fibre composition                             | Certification / Traceability   | Dyeing Impact<br>(Medium)   | Dyeing<br>Impact (Low) | Cotton Base<br>Accessories   | Polymer<br>Accessories      | Paper<br>Product |
|---|--|---|------------------------|--|-----------------------------|------------------|
| Conventional<br>Cotton                        | COTTON USA- THE COTTON | OEKO-TEX ® CONFIDENCE IN TEXTILES STANDARD 100 18.HBD.32941 HOHENSTEIN HTTI | 000                    |  | Global Recycled<br>Standard | FSC PEC          |
| GOTS Organic Cotton<br>(upto 95%)             | TO THE PARTY OF TH | OEKO-TEX® CONTISTINCE IN TAXILES STANDARD 100 18.HBD.32941 HOHENSTEIN HTTI  | 000                    | PONTO TENZO  | Global Recycled<br>Standard | Ç<br>FSC ₩       |
| GOTS Organic Cotton<br>(upto 70%)             | OF THE PROPERTY OF THE PROPERT | OEKO-TEX® CONTIDENCE IN TEXTLES STANDARD 100 18.HBD.32541 HOHENSTEIN HTI    | COTS IN                | Sold Control of the C | Global Recycled<br>Standard | ÇÇ<br>FSC<br>₩   |
| 100% Organic<br>Cotton                        |  | OEKO-TEX® COMPORECE IN TEXTLES STANDARD 100 18.HBD.32941 HOHENSTEIN HTI     |                        |  | Global Recycled<br>Standard | Ç, € FSC PEFC    |
| Organic Cotton blend<br>(upto 5%)             | Schule Breit   | OEKO-TEX® CONFIDENCE IN TEXTILES STANDARD 100 18.HBD.32941 HOHENSTEIN HTTI  | COTS.                  |  | Global Recycled<br>Standard | ÇÇ ₩             |
| Pre or <u>Post Consumer</u><br>Recycled fibre | Global Recycled<br>Standard  | OEKO-TEX® CONFIDENCE IN TEXTILES STANDARD 100 18.HBD.32941 HOHENSTEIN HTTI  | OS PORTO               |  | Global Recycled<br>Standard | FSC FSC          |
| Manmade Cellulosic fibre                      | FSC TENCEL* ECOVero Modal*   | OEKO-TEX® CONFISTINCE IN TAXTILES STANDARD 100 18.HBD.32941 HOHENSTEIN HTTI | On the second          |  | Global Recycled<br>Standard | ÇÇ €             |
| Wool and<br>wool blend                        | & kapok  | OEKO-TEX ® CONFIDENCE IN TEXTILES STANDARD 100 18.HBD.32941 MOHENSTEIN HTTI | O TEXPLO               | 0  | Global Recycled<br>Standard | ÇÇ €             |

### SUSTAINABLE ACCESSORIES

REUSE | REDUCE | RECYCLE



### FREQUENTLY ASKED QUESTIONS

#### Capacity?

#### **BULK PRODUCTION**

Bulk production: Average 10000 pcs per day Basic style volume order: 14000 pcs per day

#### SAMPLE PRODUCTION

Proto sample: Average 20 styles per day Sales Sample: Average 200 pcs per day

#### **FABRIC PRODUCTION**

Knitting Capacity: Average 4000 kg/day Dyeing Capacity: Average 3000 kg/day Finished Fabric: Average 3000 kg/day

#### Lead Time?

#### **SAMPLE**

**Proto/First sample**: 4 to 7 working days

Sales sample : 6 to 10 weeks

PP sample : 5 to 10 working days Size-set Sample : 10 working days

[after bulk fabric received]

#### **BULK ORDER**

Minimum 30 days ~ Maximum 120 days [Maximum depends on order size and number of styles]

## Minimum Order Quantity (MOQ)?

MOQ always depends on several facts like fabric quality, style, delivery time etc. In general, products made of cottons can be as low as 200 pcs. Some items MOQ can be as higher as 2000 pcs per colour.

### Departure Port?

Sea Shipment: Chittagong / Chattogram Air Shipment: Dhaka Airport [DAC]

### Payment Terms?

#### Telegraphic Transfer (T/T):

All kinds of sample charges, small order quantity, advance purchase product etc. to be paid through bank to bank Telegraphic Transfer (T/T). Bulk orders also can be done through T/T payment.

#### Letter of Credit (L/C):

For bulk order we are looking for L/C as per below terms:

- Irrevocable
- Transferable
- Partial shipment allowed
- Third party documents acceptable
- Negotiation of document within 21 days
- Payment at sight

### STRENGTH-WEAKNESS-OPPORTUNITY-THREAT

SELF ANALYSIS REPORT

• We do accept very low order quantities.

 We can produce advanced fashion garments whether it is asymmetric or symmetric pattern.

 We can produce almost any kind of knit garments possible in Bangladesh.

• We support to promote new brand entrepreneur anywhere in the globe.

• We are always on development of new kinds of fabric so that our buyers can find new option for next fashion trend.

 We have strong supply-chain network for all sorts of raw materials.

• Professional management staffs for effective communication.

We are not perfect, we do mistake and trying our best to improve from our learning.
We wholeheartedly try to provide our best service to all

**WEAKNESS** 

provide our best service to all our buyers. But sometime different kinds of constraints may interrupt our service level. We always try to identify the problems and solving them.

 We are little too much flexible and sometime 'hardly requested' activities made us failure. We are still learning how to say 'no'.

The way Cute Dress wants to operate the company in terms of 'fair trade' and 'sustainability'; if the brands are not cooperating in same way, the factory may face severe financial burden.

 As per the Return of Investment (ROI) calculation; factory invested little too much money on sustainability where brands/consumers seem reluctant to support the philosophy.

 'Sustainability' doesn't come for free. If all stakeholders come forward and contribute; we may never become a 'fully sustainable' company.



**STRENGTH** 

 As a company Cute Dress has huge opportunity in terms sustainable fashion production and ethical business practice.

 The practices of business transparency, traceability, adaptability and flexibility can be lifted to next level business venture who would like to showcase their brand as ethical brand.

 Cute Dress obtain good reputation in textile manufacturing and this can be a good selling points for brands when business collaboration established.

### KNOWLEDGE AND STRATEGIC PARTNERS

OUR PARTNERS OF SUCCESS

















Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH



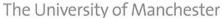














**DIRECT FRESH** 













### VISITORS FROM DIFFERENT PARTS OF THE WORLD



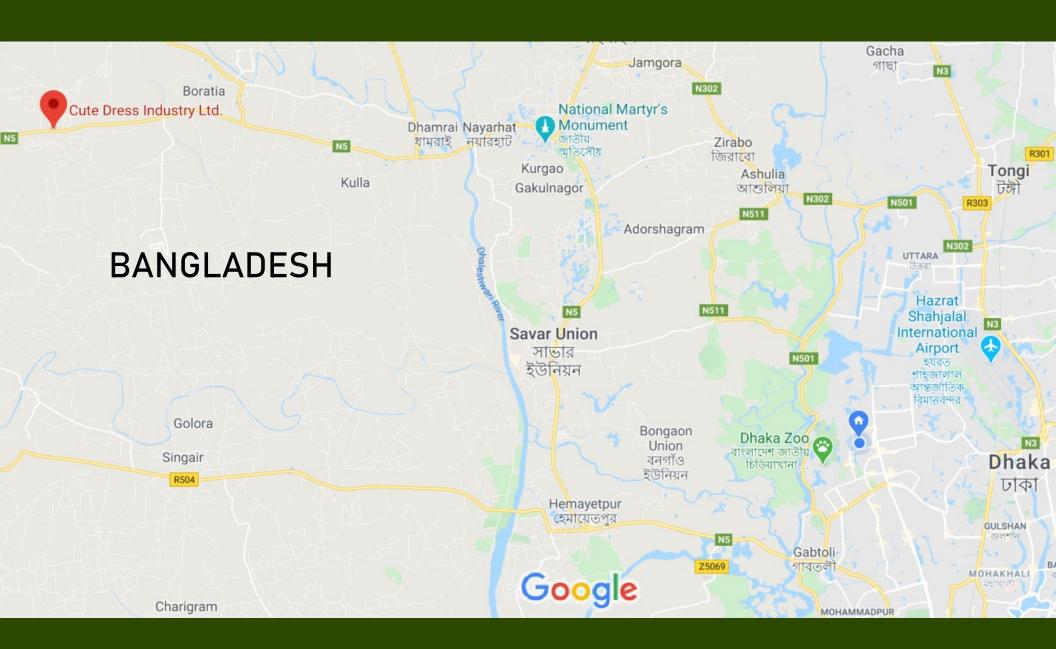
### FACTORY INSIDE PICTURES







## www.cutedress.net



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